HR Strategy for the Future

Adding <u>VALUE</u> no matter your role in the organization

Richard Fagerlin Peak Solutions

HR Strategy of the Future

Strategic Thinking



CULTURE is the sum of what you **PERMIT** and what you **PROMOTE**

PERMIT + PROMOTE = CULTURE









HEALTHY vs UNHEALTHY ORGANIZATIONS



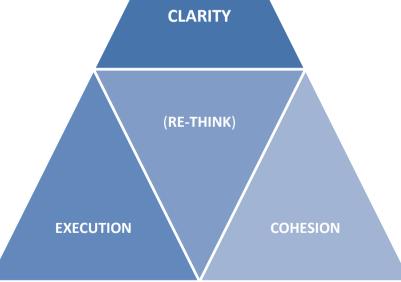








Organizational Health Model







CLARITY

Team members have firm grasp of the guiding principles, strategy, values. They know where we are going and why!



COHESION

WE BUY-IN We are committed to working together to make this work.

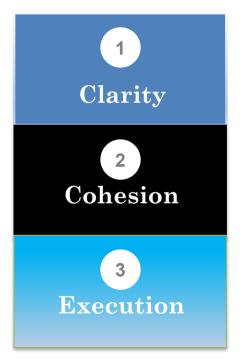


EXECUTION

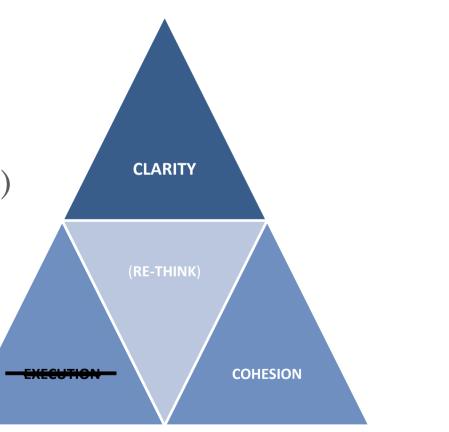
Teams are efficiently aligned to achieve meaningful goals, they know their progress and hold each other accountable. They get it done.

ORGANIZATIONAL HEALTH

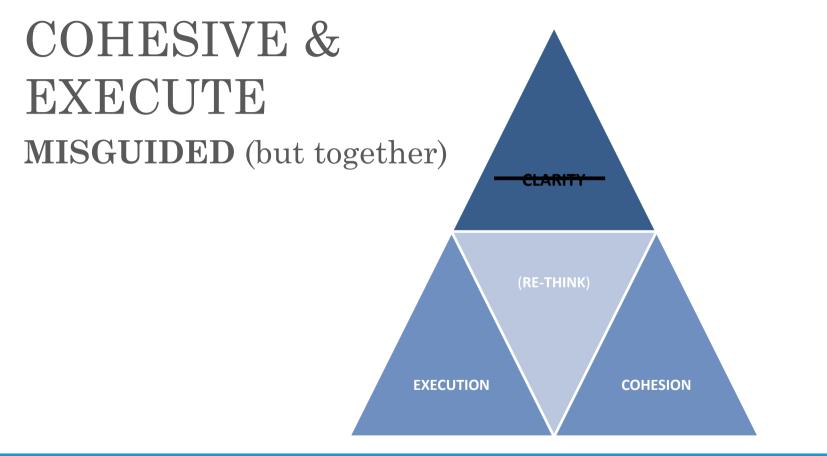
Rank 1 - 3



CLEAR & COHESIVE FUN (but not productive)



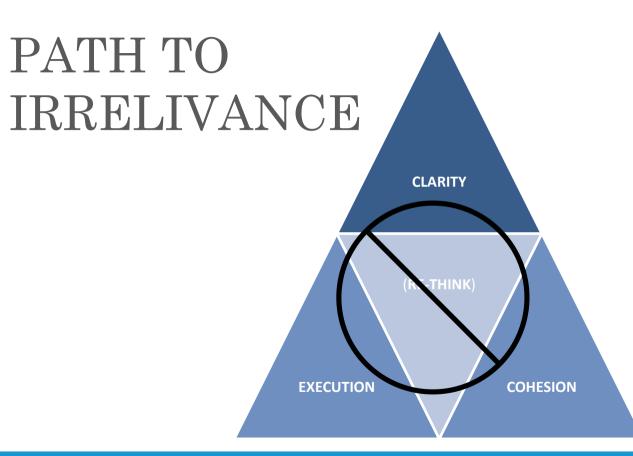






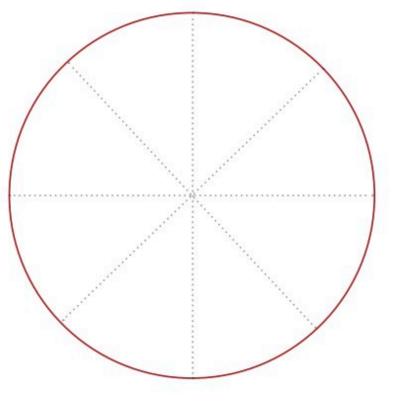
CLEAR & EXECUTING **QUICK RESULTS** (but not long-term) **CLARITY EXECUTION**





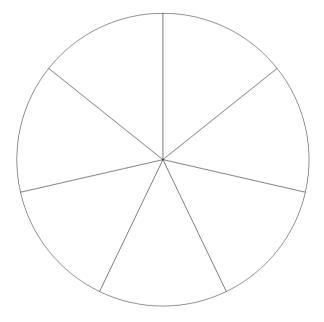


Management vs. Leadership





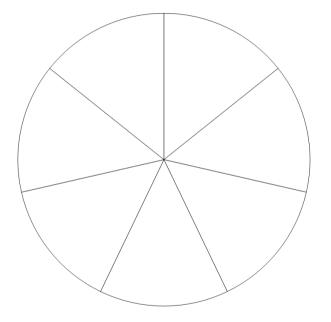




ORDER vs DISRUPTION



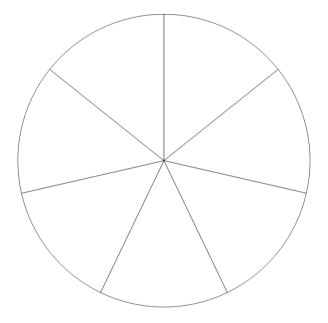




TACTICAL vs STRATEGIC



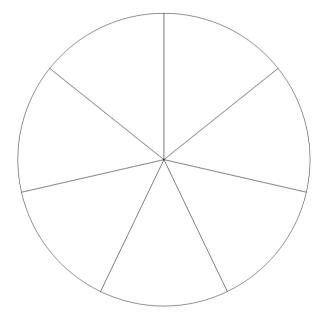




RIGHT NOW vs THE FUTURE







TASKS

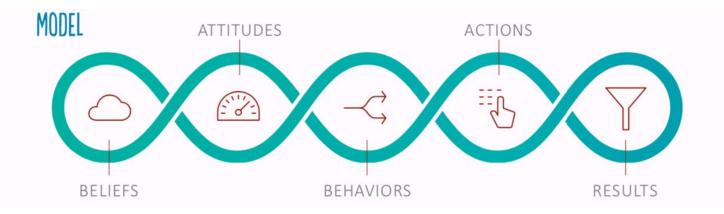
vs PEOPLE





What is needed from me **RIGHT NOW**?

"



MINDSET MODEL

ATTITUDES drive **ACTIONS**



WORDS THAT DESTROY progress | joy | self | others

WORDS THAT BUILD progress | joy | self | others



SOUNDTRACK:

Story you are telling YOURSELF about YOURSELF ?
Story you are telling YOURSELF about SOMEONE ELSE ?

EVERYONE NEEDS A C.P.A.

You can tell whether a man is **CLEVER** by his answers. You can tell whether a man is **WISE** by his questions.

Naguib Manfouz

Strategic **THINKING** Questions





Four Action Framework







Strategic **THINKING** Questions

- What needs to be true for this to work?
- What important topic are we NOT talking about right now?
- What's different THIS time?
- What's the WISE thing to do?
- Why? Why? Why? Why? Why?
- What's the 1 thing...?





Strategic **THINKING** Questions

- And what else?
- What's the evidence of that?
- What would you do?
- What's the real problem for you?
- In what areas are we "UNDER" or "OVER" served?
- How would you destroy this team in 3 easy moves?





Post Meeting: Questions to Ask

- How effective was this meeting?
- How strategic were our discussions?
- Did we get thoughtful input from everyone?
- How prepared were you for this meeting today?
- Did we have good resources to make this a healthy and effective meeting? If so...? If not....?
- What was the best thing that happened today?
- What could have been/gone better today.
- What would you have missed had I not been here?

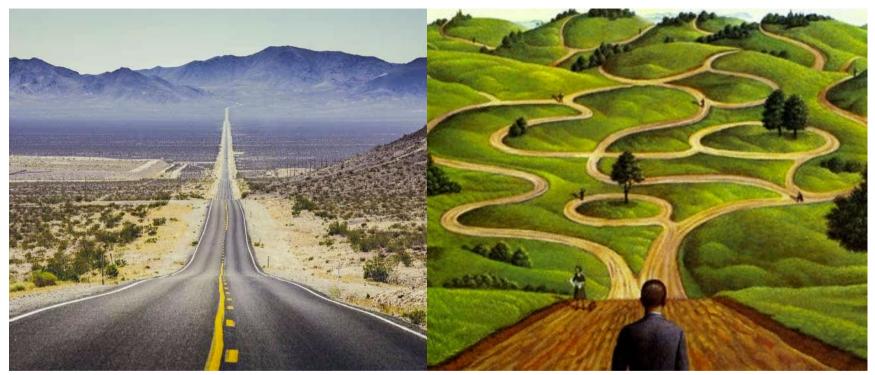




Polarity Management







CLEAR

FLEXIBLE







1. Does this problem or tension keep **RESURFACING**?







2. Are there **MATURE ADVOCATES** on both sides of the issue?





3. Are the **two sides** of the tension **INTERDEPENDENT**?





The truth is that the best leaders don't resolve ALL the tension. They learn how to USE **TENSION** For the sake of progress. Every organization, therefore, has problems that shouldn't be solved.

Focus Efforts UPSTREAM



Whose job is it to make sure that certain things **DON'T**

- Whose job is it to prevent **GOOD PEOPLE** from leaving?
- Whose job is it to make sure the **CULTURE** doesn't slowly creep away?
- Whose job is it to make sure **POLICIES** don't have unintended consequences?
- Whose job is it to ask the tough **QUESTIONS**?





What do you need to **Unlearn?**



Time to Unlearn Some Things





Your Choice...

LEADER > EXPERT

Choose LEADER over expert

Your Choice...

Choose CLARTY over MORE **SURRENDER** vs. **PROTECT** rights • Do the **RIGHT** thing Stop hiding behind POLICIES Rules without **RELATIONSHIP** leads to REBELLION Show up STRONG

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