

Transformation Readiness

Dave Kieffer

Principal Analyst

The Tambellini Group



TAMBELLINI GROUP
TRUSTED MARKET ADVISORS*

www.thetambellinigroup.com



Tambellini Group

Analyst and Advisory Services



Technology Market
Research and Data

Expert Services
for Institutions of All
Types and Sizes

Direct Access to
Higher Education
Analysts

Advisory Services

Procurement and
Negotiation
Advisory Services



About Tambellini Group

The Tambellini Group is the leading independent technology research and advisory firm dedicated exclusively to higher education.

Tambellini Group members benefit from more than 100 unbiased research reports every year that provide insight and analysis on the changing higher ed technology landscape. With more than 20,250 institutional technology selections and nearly 70,000 listings, Tambellini Group's proprietary Education Institution Technology Profile Database® is unparalleled in the industry.

Founded in 2001, Tambellini Group is a woman-owned business headquartered in Irvington, Virginia.



Confidentiality

- This presentation contains confidential, proprietary and trade secret information by The Tambellini Group, LLC. Unauthorized distribution is strictly prohibited. All rights reserved.
- No portion of this presentation and strategic analysis may be reproduced, given lent, resold or disclosed in whole or in part without the written permission of and attribution to The Tambellini Group, LLC.
- Unauthorized use or reproduction of this presentation in whole or in part without the consent of The Tambellini Group is strictly prohibited.



Agenda

- Cloud Migration Progress in Higher Education
- What to Expect
 - Legacy Applications vs. Cloud Solutions
 - The Transition
 - Preparation
- Q&A





Cloud Transformation Progress

Cloud Migration progress

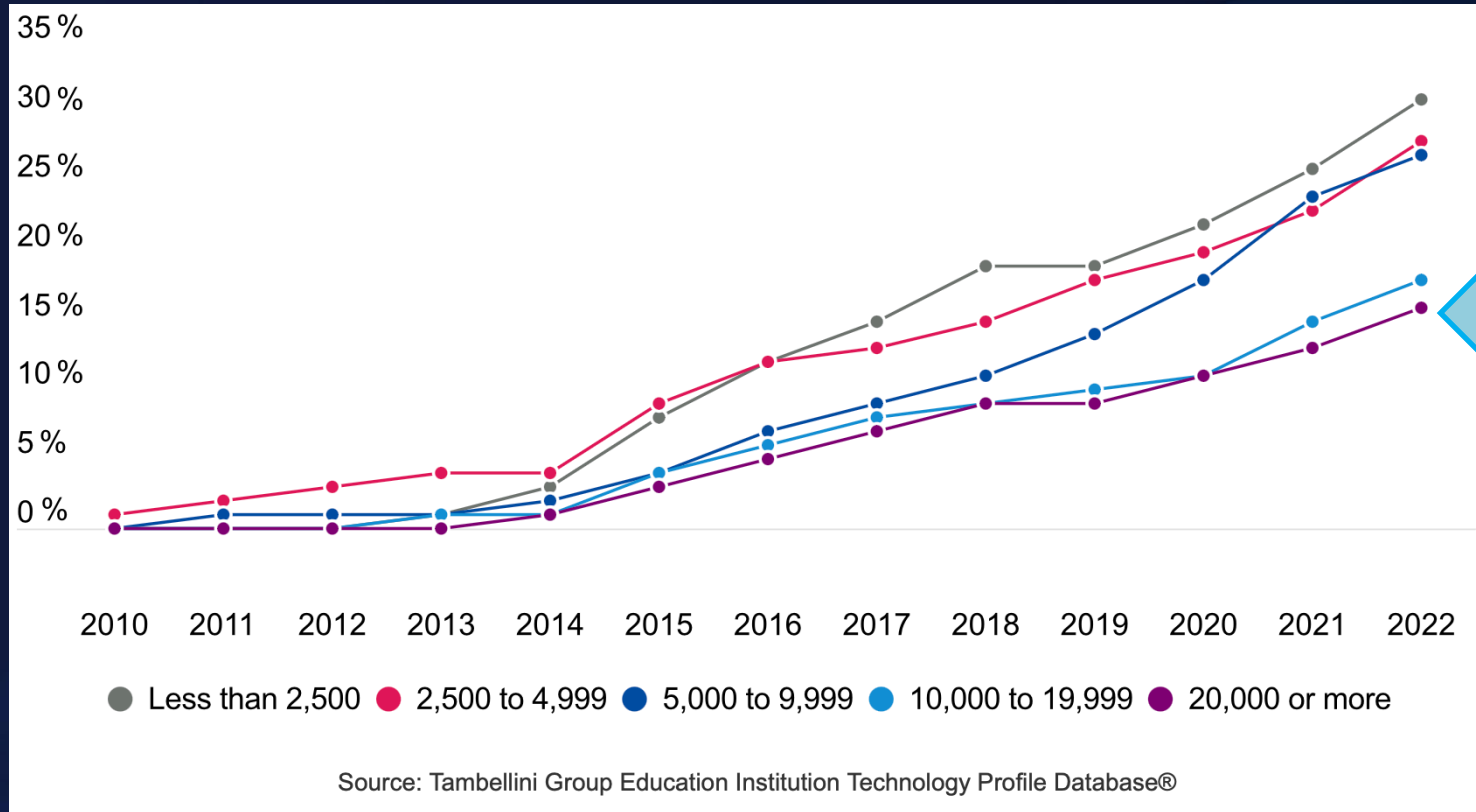
19%

of institutions with
an HCM/FIN selection
have selected a
SaaS-architected solution.

14%

of institutions with a
student system selection
have selected a
SaaS-architected solution.

SaaS-Architected Finance/HCM Selections by Size



Interactive Polling

In this session, we'll use interactive polling.

Use the QR Code, OR

Go to **menti.com** and enter code **2607 3354**



Your responses are confidential

How do you feel about the HCM Project?

1 response

hello

Login to edit this Menti

What to Expect



Legacy Applications vs. Cloud Solutions



Flatter Financial
Commitments



More Constant
Change



Data-driven
Culture



What is the most significant impact this project will have on your area after go live?

Waiting for responses ...

Login to edit this Menti



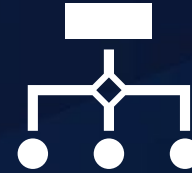
The Transition



Process
Re-engineering



New Skills



Organizational
Change



How involved do you expect to be personally throughout this project?



Login to edit this Menti



Preparation



Change Begins Now



Preparing



Your Focus







TAMBELLINI GROUP

TRUSTED MARKET ADVISORS®

Tambellini Group

P.O. Box 685, Irvington, Virginia 22480-0685

1-800-414-3405

info@thetambellinigroup.com

thetambellinigroup.com

